

Talvekool „**Deeptech Entrepreneurship**“
16-17 veebruar 2023, Pühajärve

16. February

- 10:00** Bus departure from Tartu / Arriving & coffee
- 11:00** Opening words / Tanel Tenson & Tõnu Esko
- 11:15** „Estonian startup ecosystem & rise of DeepTech“ by **Vaido Mikheim**, StartUp Estonia
- 12:00** The Deep-Tech Venture Development Framework“ by **Sven Lilla** TartuScience Park / ESA BIC Estonia
- 12:45** „IP – cornerstone of every DeepTech venture success story“ by **Triin Siil**, Cybernetica
- 13:30** Lunch & Networking
- 14:30** “Science-heavy startup investments from VC perspective” by **Samela Kivilo** (SpecialistVC)
- 15:00** Panel “What makes a (Deep)Tech venture VC backable?” by Samela Kivilo (**SpecialistVC**), (**SuperAngelVC**), Linda Võeras (**KarmaVC**), Siim Teller (**Lemonade Stand**) – moderator, Tõnu Esko (University of Tartu/ Healthtech Science Accelerator/ CDL-Estonia/ SpecialistVC)
- 16:15** coffee break
- 16:45- 18** Panel “Why building a science-backed venture is hard, or is it?” / Founders of **Pactum, Triumph Health and GScan**

17. February

- 10:00** “University role in innovation transfer – UniTartu Ventures model” by **Mart Maasik** (University of Tartu)
- 10:45** “Why you need to think on business development from day one” by **Meelis Kadaja** (Nanordica Medica)
- 11:30** coffee break
- 11:45** “There is no such thing as “applied research”” by **Rainis Venta** (TaltTech)
- 12:30** “Why start-up needs an accelerator, if at all” by **Ermo Tikk** (CDL-Estonia/ STARTUp Day)
- 13:00** Panel – Batch #1 + Healthtech Science Accelerator “What could be done better”, **ÄioTech, Menken Trials, GearBox**
- 14:00** Lunch /Departure